

# Psychology Study Guide Answers Motivation

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## **Psychology Study Guide Answers Motivation**

### PERSPECTIVES ON MOTIVATION

OBJECTIVE 1: Define motivation as psychologists use the term today, and name four perspectives useful for studying motivated behaviors. 1.

Motivation is defined as      A NEED OR DESIRE THAT ENERGIZES BEHAVIOR AND DIRECTS IT TOWARD A GOAL     .

2. Four perspectives on motivation are   INSTINCT  

### **UNIT 8A: MOTIVATION**

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motivation and ensure you're ready for questions on your test.

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Drive - An Internal State of Tension that Motivates an Organism to Engage in Activities that should Reduce this Tension. 1. When you Experience Discomfort, An Internal Drive motivates you to Establish Homeostasis again.

### **Chapter 10 - Motivation & Emotion | CourseNotes**

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Motivation- a need or desire that energizes and directs behavior Instinct-complex behavior that is rigidly patterned throughout a species and is unlearned Drive-Reduction Theory- the idea that a physiological need creates an aroused tension state (a drive) that motivates an organism to satisfy the need

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wants or needs that direct behavior toward a goal. arising from internal factors; performed because of the sense.... arising from external factors; motivated behaviors performed i.... intrinsic motivation is diminished when extrinsic motivation i.... motivation. wants or needs that direct behavior toward a goal.

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What Is Motivation? Motivation is the process that initiates, guides, and maintains goal-oriented behaviors. It is what causes you to act, whether it is getting a glass of water to reduce thirst or reading a book to gain knowledge. Motivation involves the biological, emotional, social, and cognitive forces

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that activate behavior.

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The basic assumption of the arousal theory of motivation is that environmental factors influence the brain's level of arousal. We engage in certain actions for the purpose of attaining an optimal level of arousal by either decreasing or increasing the amount and type of stimulation received

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from the environment.

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Motivation is the study of forces that energize and direct our behavior. Chapter 12 discusses various motivational concepts and looks closely at four motives: hunger, sex, the need to belong, and motivation at work. Research on hunger points to the fact that.



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Chapter 9 and its vocabulary as  
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tenth edition text book, focusing on  
heuristics, intuition, problem solving,  
cognition, and language

### **[MOBI] Chapter 10 Psychology Study Guide Answers**

\*Motivation - a need or desire that  
energizes and directs behavior. \*Instinct  
- A complex behavior that is rigidly  
patterned throughout a species and is  
unlearned. \*Drive-Reduction Theory -  
the idea that a physiological need  
creates an aroused tension state (a  
drive) that motivates an organism to  
satisfy the need.

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